



Why Teach Linux*?

You want to attract the best students, prepare them for the real world and send them off to successful IT careers. To achieve these goals—and keep your technology program competitive—you should be teaching Linux*.

What Is Linux?

Linux is a free open source operating system based on UNIX*. Because it is an open source system, anyone is free to download and improve Linux as long as he or she returns the modified code to the open source community. Originally created by Linus Torvalds, Linux has been enhanced and refined by thousands of developers worldwide. This community effort has built a remarkably powerful, secure and reliable platform—one that is supplanting Windows* and UNIX systems in competitive enterprises around the globe.

So what does this mean for you and your students? More than you might expect. Integrated management tools like YaST enable students to more easily deploy, configure and update Linux servers. Linux training should be an essential part of any IT curriculum—and is a vital skill for your students to have as they enter the workforce.

Organizations Everywhere Are Deploying Linux, Which Increases Job Prospects

Once the platform of hobbyists and self-professed “technology geeks,” Linux has hit the mainstream. It is being adopted at a record pace by some of the world’s largest

organizations, including governments, banks and manufacturers. SUSE® Linux Enterprise Server from Novell, for instance, is being deployed by such companies as Costco, Fannie May, Marriott, McDonald’s Germany and others. They have all switched to Linux for a variety of reasons:

- *Linux costs less to deploy and maintain than many other operating systems.*
- *Linux is reliable, secure and stable—much more so than Windows.*
- *Linux delivers enterprise-class scalability and performance; it is taking over many roles previously dominated by UNIX.*
- *Linux provides companies with a wide choice of hardware vendors and Linux distributors.*
- *Linux has the support of the entire open source community, which is committed to the security and viability of the platform.*

Linux is opening all kinds of job possibilities: internal and external application development, support, consulting and systems integration, to name a few.

Linux Training Prepares Students for Successful IT Careers

To further improve their marketability—today and in the future—many students will obtain

■ Solutions:

Global Services

■ Products:

SUSE Linux Enterprise Server



“It is important for our community college to provide Novell Linux training to our students because many of their companies are starting to use Linux. I have students who work for companies like Intel and IBM in the Research Triangle Park. ... Being a leader in providing Novell Linux classes enables us to support our students by giving them today’s most needed skills.”

John A. Clark, Master CNI

Networking Instructor, Information Systems
Durham Technical Community College

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Linux certifications. These help students prove they are ready to effectively implement, manage and support Linux and the enterprise services that run on top of it. Industry certifications for Linux—such as Novell® Certified Linux Professional (CLP) and Novell Certified Linux Engineer 9 (CLE 9) offered by Novell—validate student knowledge.

By taking Linux courses, your students have the option to prepare for these formal certifications, gaining additional knowledge and hands-on skills that will enhance their Linux expertise and put them in demand. In addition to those mentioned above, Novell also maps courses to vendor-neutral certifications to meet your specific needs. (To review the industry certifications Novell offers, visit: www.novell.com/training/certinfo)

Linux Curriculum Keeps Your Program Competitive

To meet the growing demand for Linux expertise and to compete for top jobs, your students need to be trained in the latest technologies. If your school offers these courses—particularly in Linux and open source technologies—you'll see increased enrollment and enjoy an advantage over competing institutions.

How Do I Start Teaching Linux?

If you're not already teaching Linux, you've probably received requests to do so. Of course, that isn't a viable option unless your faculty is familiar with Linux. Not sure where to get training? If you want to augment the expertise of your department, Novell offers a full, hands-on Linux curriculum. (Curricula for other platforms and technologies are also available.) All of our Linux courseware comes with student manuals, VMware*, hands-on labs, set-up files, student workbooks and other helpful resources.

Novell also understands that your budgets are tight. That's why we have created a cost-effective program especially for institutions like yours. We also can help you get started with free and low-cost instructor training as well as with discounts on Novell certifications and curriculum.

Novell Linux courses are not limited to students with previous Linux or even UNIX experience. Academic institutions use these classes—which span the spectrum of expertise—to teach their students, faculty and staffs. Novell is known for delivering world-class courseware and has partnered with other industry leaders to provide an array of training opportunities.



Contact your Novell academic specialist by calling:
1 800 233 3382, option 3

Novell, Inc.
404 Wyman Street
Waltham, MA 02451 USA